



September 15, 2025

Senator Paul Feeney, Chair
Joint Committee on Financial Services
State House, Room 112
Boston, MA 02133

Representative James Murphy, Chair
Joint Committee on Financial Services
State House, Room 254
Boston, MA 02133

RE: 9/15 Joint Committee on Financial Services Legislative Hearing
MAHP Oppose: Senate No. 744

Dear Chairs Feeney and Murphy,

The Massachusetts Association of Health Plans (MAHP), on behalf of our 13 member health plans and one behavioral health organization, which provide health care coverage to nearly 3 million Massachusetts residents, opposes Senate Bill 744, which would provide public access to confidential and proprietary procurement information.

While MAHP and our member plans have long been strong supporters of transparency of health care information, we remain concerned with any requirements that would require the disclosure of data that is contrary to the public interest, such as competitive or otherwise proprietary information including contracts between vendors.

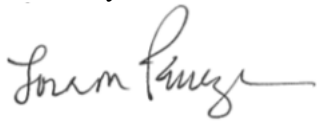
Senate Bill 744 would make proposals and bids made or received by the Group Insurance Commission open to the public. MAHP strongly opposes requirements that would force the public release of otherwise private contracts that contain competitive financial information as it is inconsistent with current state practice and well-established public policy around the protection of competitive information and sets a dangerous precedent for contracts between other private entities. The financial terms of such proposals, contracts, or bids are the product of negotiation, and are specific to each entity. Moreover, such proposals and bids are usually crafted on an organizational level and are kept confidential as a part of bidding or procurement processes.

Requiring the public disclosure of unredacted vendor proposals and bids would result in the public disclosure of private contractual terms including, most significantly, competitive financial information. Such disclosure creates a high likelihood of competitive harm to the disclosing health plans, and to the other parties to the agreements, by revealing financial, product, marketing, operational, and strategic information to their competitors. Contrary to current efforts to contain health care costs, revealing the specific financial terms of specific contracts to the public is anticompetitive because it may very well create upward pressure on health care costs as these contracts renew. Shielding competitively sensitive information from public disclosure serves a vital public interest – enabling each health plan participating to privately negotiate best prices from its vendors and promoting innovation and ingenuity in the marketplace.

For these reasons, **we oppose Senate Bill 744.**

Thank you for the opportunity to share our concerns. Please do not hesitate to contact me for additional information or to discuss this bill further.

Sincerely,

A handwritten signature in black ink, appearing to read "Lora M. Pellegrini", followed by a horizontal line.

Lora M. Pellegrini, President and CEO
Massachusetts Association of Health Plans